

**INDEPENDENT ASSOCIATION OF PUBLISHERS'**  
**EMPLOYEES INC. LOCAL 1096**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED SEPTEMBER 30, 2016**

**Independent Association of Publishers' Employees Inc. Local 1096  
Communication Workers of America  
Year Ended September 30, 2016**

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# BARATZ & ASSOCIATES, P.A.

**Accountants and Consultants**

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## Independent Auditors' Report

Officers and Members of  
Independent Association of  
Publishers' Employees Inc. Local 1096,  
Communications Workers of America  
Princeton Junction, NJ 08850

We have audited the accompanying financial statements of Independent Association of Publishers' Employees Inc. Local 1096, Communications Workers of America, which comprise of the statement of financial position as of September 30, 2016, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the September 30, 2016 financial statements referred to above present fairly, in all material respects, the financial position of Independent Association of Publishers' Employees Inc. Local 1096 as of September 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Baratz & Associates, P.A.*

BARATZ & ASSOCIATES, P.A.

November 10, 2016

Independent Association of Publishers Employees, Inc. Local 1096  
 Communication Workers of America  
 Statement of Financial Position  
 September 30, 2016

	2016
<b>Assets</b>	
<b>Current Assets</b>	
Cash	\$ 861,723
Accrued interest receivable	1,202
Dues receivable	22,067
Investments - at market	559,159
Prepaid expenses	7,035
<b>Total Current Assets</b>	<b>1,451,186</b>
<b>Property and Equipment</b>	
Office equipment and furniture	58,028
Accumulated depreciation	(55,438)
<b>Net Property and Equipment</b>	<b>2,590</b>
<b>Other Asset</b>	
Security deposit	4,071
<b>Total Assets</b>	<b>\$ 1,457,847</b>
 <b>Liabilities</b>	
<b>Current Liabilities</b>	
Per capita taxes payable	\$ 9,164
Accounts payable	3,822
<b>Total Current Liabilities</b>	<b>12,986</b>
<b>Net Assets</b>	<b>1,444,861</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 1,457,847</b>

The accompanying notes are an integral part of these financial statements

**Independent Association of Publishers Employees, Inc. Local 1096**  
**Communication Workers of America**  
**Statement of Activities**  
**For the Year Ended**  
**September 30, 2016**

	<b>2016</b>
<b>Revenue</b>	
Membership dues	\$ 592,852
Interest & dividends	13,075
Appreciation (depreciation) of investments	(1,104)
<b>Total Revenue</b>	<b>604,823</b>
 <b>Expenses</b>	
Per capita taxes	245,840
Administrative expenses	238,521
Organizing and servicing expenses	96,943
General expenses	5,449
<b>Total Expenses</b>	<b>586,753</b>
 <b>Change in Net Assets</b>	<b>18,070</b>
 <b>Net Assets – Beginning of Year</b>	<b>1,426,791</b>
 <b>Net Assets - End of Year</b>	<b>\$ 1,444,861</b>

The accompanying notes are an integral part of these financial statements

**Independent Association of Publishers Employees, Inc. Local 1096**  
**Communication Workers of America**  
**Statement of Cash Flows**  
**For the Year Ended**  
**September 30, 2016**

	<b>2016</b>
<b>Cash Flow from Operating Activities</b>	
Change in Net Assets	\$ 18,070
<b>Adjustments to reconcile change in net assets to net cash provided by operating activities:</b>	
Depreciation and amortization	1,394
Depreciation of investments	1,104
<b>(Increase)/decrease in assets:</b>	
Dues receivable	1,982
Interest receivable	(1)
Prepaid expenses	(923)
<b>Increase/(decrease) in liabilities:</b>	
Accounts payable	2,458
Per capita payable	(10,205)
<b>Net cash provided by operating activities</b>	<b>13,879</b>
<b>Cash Flow from Investing Activities</b>	
Purchase of investments	(4,295)
<b>Net Increase in Cash</b>	<b>9,584</b>
<b>Cash and Cash Equivalents - Beginning</b>	<b>852,139</b>
<b>Cash and Cash Equivalents - Ending</b>	<b>\$ 861,723</b>

The accompanying notes are an integral part of these financial statements

**Independent Association of Publishers' Employees Inc. Local 1096**  
**Communication Workers of America**  
**Year Ended September 30, 2016**

**A. Organization**

1. Organization's Objective

The Independent Association of Publishers' Employees, Inc. is a nonprofit organization located in Princeton Junction, New Jersey. The Union's primary objective is to advance the economic interest and improve the working conditions of its members. The members of the Independent Association of Publishers' Employees, Inc. are employees of Dow Jones and Company, Inc.

**B. Summary of Significant Accounting Policies**

1. *Basis of Accounting*

The local's financial statements are prepared on the accrual method of accounting and in accordance with generally accepted accounting principles and provisions related to financial Accounting Standards for Not-For-Profit Organizations.

2. *Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reports amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

3. *Concentrations*

The Organization maintains cash in demand deposit accounts with federally insured banks. At times, the balances in these accounts may be in excess of federally insured limits. At September 30, 2016 \$24,161 was uninsured.

4. *Dues Receivable*

Accounts are charged to bad debt expense as they are deemed uncollectible based upon a periodic review of the accounts. At September 30, 2016, no allowance for uncollectible accounts was considered necessary.

5. *Marketable Securities*

The local's investments in equity securities with readily ascertainable fair values and all investments in debt securities are measured at fair market value in the statement of financial position with gains and losses included in the statement of activities. Marketable securities consisted of various money market (cash equivalents), fixed income and equity mutual funds and various stocks.



**Independent Association of Publishers' Employees Inc. Local 1096**  
**Communication Workers of America**  
**Year Ended September 30, 2016**

*6. Property and Equipment*

All property and equipment is stated at historical cost. Depreciation for equipment is computed using the straight-line method over the estimated useful lives. Expenditures for maintenance and repairs are charged against income as incurred. When assets are sold or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income. The estimated useful lives in determining depreciation for office equipment are 5 years.

*7. Impairment of Long-Lived-Assets*

The local reviews its property and equipment for Impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The local assesses recoverability by comparing the estimates undiscounted cash flows associated with the related asset or group of assets against their respective carrying amounts. The amount of impairment, if any, is calculated based on the excess of the carrying amount over the fair value of those assets.

*8. Income Taxes*

The local is exempt from federal income taxes pursuant to section 501(c)(5) of the internal revenue code and exempt from state income taxes under the statutes of The State of New Jersey.

FASB requires financial statement recognition of the impact of a tax position, if that position is more than likely than not to be sustained on examination, based on the technical merits of the position. The benefit is calculated as the larger amount that is more than 50% likely to be realized upon resolution of the benefit. The local has evaluated its tax positions and believes that all could be sustained upon examination. With few exceptions the local is no longer subject to income tax examinations by federal authorities before 2012.

*9. Cash Flows*

For purposes of the statements of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

*10. Fair Value of Financial Instruments*

The fair value of financial instruments is determined by reference to various market data and other valuation techniques as appropriate. Management believes that there are no material differences between the book values of its financial instruments and their estimated values.

The Local adopted on a prospective basis, certain required provisions of the Fair Value Measurement topic of the FASB Accounting Standard Codification. These provisions define fair value, specify a hierarchy of valuation techniques based on the nature of the inputs used to develop the fair value measures, and expands the related disclosure requirements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. There are three levels of input to the fair value measurements; Level 1, meaning the use of quoted market prices for identical instruments in active markets; Level 2, meaning the use of observable input for similar instruments in markets that are not active or are directly or indirectly observable; and Level 3,

**Independent Association of Publishers' Employees Inc. Local 1096  
Communication Workers of America  
Year Ended September 30, 2016**

10. *Fair Value of Financial Instruments (continued)*

meaning the use of unobservable input. Observable market data should be used when available. Many, but not all, of the local's financial instruments are carried at fair value. The adoption of these provisions did not have a significant impact on the local's financial statements.

11. *Date of Management's Review*

Subsequent events have been evaluated through November 6, 2015, which is the date the financial statements were available to be issued.

**C. Commitments**

On December 12, 2006, the Organization entered into a 10 year lease for its office space. The office space was built and occupied as of June 1, 2007. Rent expense for the year ended September 30, 2016 was \$20,372. Generally, the lease requires payment of additional common area maintenance fees which totaled \$9,493 for the year ended September 30, 2016.

Minimum lease payments for the future years at September 30, 2016 are as follows:

September 30,

2017	\$	19,180
2018		4,525
2019		4,246
2020		4,246
2021		1,415
	\$	<u>33,612</u>

**D. Fair Value Measurements**

The fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis at September 30, 2016 are as follows:

Investments, at fair value, consist of the following at September 30, 2016:

Description	Fair Value	Quoted Prices	Significant	Significant
		in Active Mkts.	Observable	Unobservable
		for Identical Assets	Inputs	Inputs
		Level I	Level II	Level III
Media	\$ 2,967	\$ 2,967	\$ -	\$ -
U.S. Government	224,025	224,025	-	-
Mutual Funds	332,167	332,167	-	-
Total	\$ <u>559,159</u>	\$ <u>559,159</u>	\$ -	\$ -

**Independent Association of Publishers' Employees Inc. Local 1096**  
**Communication Workers of America**  
**Year Ended September 30, 2016**

**D. Fair Value Measurements (continued)**

Quoted market prices from the Wall Street Journal were used to value investments listed above.

The following schedule summarizes the investment return for the year ended September 30, 2016:

Interest and Dividend Income	\$13,075
Net depreciation of investments	<u>(\$1,104)</u>
Net investment income	<u>\$11,971</u>

**E. Employee Benefits**

The Local has a defined contribution retirement plan which covers full time employees. Employer contributions to the defined contribution retirement plan for the year ended September 30, 2016 was \$7,534.

**F. Risks and Uncertainties**

The Local invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the statement of net assets available for benefits.

**SUPPLEMENTARY INFORMATION**

# BARATZ & ASSOCIATES, P.A.

Accountants and Consultants

Brian D. Baratz, CPA • Mark H. Wander, CPA\*\*<sup>cc</sup> • Raymond M. Giunta, CPA\*  
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## Independent Auditors' Report on Supplementary Information

Officers and Members of  
Independent Association of  
Publishers' Employees Inc. Local 1096,  
Communications Workers of America  
Princeton Junction, NJ 08850

We have audited the financial statements of Independent Association of Publishers' Employees Inc. Local 1096, Communications Workers of America as of and for the year ended September 30, 2016 and our report thereon dated November 10, 2016, which expressed an unmodified opinion on those financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Operating Expenses is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements of to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Baratz & Associates, P.A.*  
BARATZ & ASSOCIATES, P.A.

November 10, 2016

**Independent Association of Publishers Employees, Inc. Local 1096  
 Communication Workers of America  
 Schedule of Operating Expenses  
 For the Year Ended  
 September 30, 2016**

	<b>2016</b>
<b>Per Capita Taxes</b>	
Communications Workers of America	\$ <u>245,840</u>
<b>Administrative Expenses</b>	
Audit	\$ 7,700
Benefits	28,957
Office Supplies and Expenses	33,277
Payroll Taxes	10,483
Postage	755
Rent & Utilities	22,213
Salaries	129,597
Telephone	<u>5,539</u>
<b>Net Administration Expenses</b>	\$ <u>238,521</u>
<b>Organizing and Servicing Expenses</b>	
Arbitration & Bargaining	\$ 34,150
Board Meetings	28,384
Committees	1,721
Convention & Conferences	6,353
Legal	12,000
Organizing & Training	<u>14,335</u>
<b>Net Organizing and Servicing Expenses</b>	\$ <u>96,943</u>
<b>General Expenses</b>	
Donations & Gifts	\$ <u>5,449</u>
<b>Net General Expense</b>	<u>5,449</u>

Refer to Independent Auditors' Report on Supplementary Information